



*Kansas Bankers Association is a private, non-profit 501 (c) 6 founded by Kansas bankers in 1887. One of the first five state bankers associations in the country, it has a proud history of assisting Kansas banks. The KBA mission is 'Together we support our member banks and bankers with leadership, advocacy and education to benefit the communities and customers they serve.' Since 1900, KBA has worked with Kansas banks to fulfill part of that mission by assisting them with a variety of insurance needs. KBA Insurance, Inc., a wholly owned subsidiary of KBA, is the mechanism used to offer those services. KBA Insurance, Inc. works with a majority of Kansas banks, helping with their insurance needs through employee benefit plans, financial institution bonds, management and professional liability policies, property and casualty insurance and collateral protection.*

## **Job title: Executive Vice President**

### **SUMMARY OF POSITION**

The Executive Vice President of KBA Insurance, Inc. is a newly formed position that will be responsible for assisting the KBA Insurance, Inc. President in directing the marketing and operations of KBA Insurance, Inc.

### **LOCATION**

KBA Insurance, Inc. is headquartered in Topeka, Kansas in the KBA building at 610 SW Corporate View in west Topeka.

### **APPLICATION DATE**

Screening of applications will begin January 2, 2019 and will continue until the position is filled. The desired start date is April 1, 2019.

### **ESSENTIAL FUNCTIONS OF POSITION**

- Make and maintain a personal bank call schedule throughout the year to promote the sale of insurance products offered by KBA Insurance, Inc. and to promote other programs and services offered by the KBA.
- Assist with all marketing efforts for insurance products offered by KBA Insurance, Inc.
- Assist with the administration of all employee benefit programs sponsored by KBA for member banks.
- Assist with KBA Insurance, Inc. agency operations including all aspects of serving member clients.
- Represent and report on behalf of KBA Insurance, Inc. at major KBA meetings and events, including regularly held KBA Board and KBA Insurance Board meetings.
- Serve as a member of the KBA staff leadership team, which meets regularly to discuss, strategize and implement all aspects of programs and services provided by the KBA.

## KNOWLEDGE, SKILLS, AND ABILITIES

- Knowledge of insurance products offered by KBA Insurance, Inc.
- Knowledge of insurance agency operations.
- Ability to effectively lead and supervise a highly-efficient and effective team.
- Ability to communicate with members and vendors in a professional manner.
- Ability to maintain confidentiality.
- Ability to work independently and be self-motivated.
- Skill in oral and written communication.
- Ability and willingness to travel within the state on a regular basis, calling on Kansas banks.

## SALARY AND BENEFITS

This is a full-time, salaried position and includes a comprehensive benefits package. Compensation will be commensurate with professional experience and education.

## HOW TO APPLY

Please submit a cover letter and resume to Herb Iams, KBA Insurance, Inc. President at [hiams@ksbankers.com](mailto:hiams@ksbankers.com).

For more information about Kansas Bankers Association, please visit [www.ksbankers.com](http://www.ksbankers.com).